

THE COMPANY

“Madison Wood has been in business since 1959. Started by my father and four of his business partners, we’ve continued to grow as a company with a reputation for producing the highest quality wood products available.”

– Bill Price, CEO

Our 180,000 square foot facility is located in Madison, Virginia and can treat over one million board feet of lumber in a single day. The facility reflects our commitment to manufacturing safety and has been recognized as an environmental model for the 21st century. We received the Agribusiness Environment Award from the Virginia Agribusiness Council in recognition of outstanding environmental practices.

Our goal is quality assurance in every step of the treating process. Wood is bought solely from mills producing consistently above average wood, and



those mills are re-evaluated on a systematic, ongoing basis. We accept only clean, dry lumber bound by straps, not chains. All lumber is stored indoors, assuring that the customer will receive a fresh product. A mold inhibitor is applied to all products. To minimize handling damage, wood is moved by conveyors and is packaged in bundles with plastic bands and protective crosspieces.

Madison takes similar care to make sure delivery, customer support and marketing assistance are provided as promised. As a result, we have earned a reputation for offering wood of the highest quality that can help distinguish you from your competitors.

Top notch products and services are the cornerstones of Madison Wood.



MW
Madison Wood
Preservers

FACILITIES

“Continuous upgrades ensure a first class product for our customers”

Like all other aspects of our business, we are meticulous about our plant and invite you to visit our facility

We are constantly looking for ways to improve the quality and delivery of our inventory. Continuous upgrades over the last decade help to ensure a first-class product for our customers, provide increased safety for our staff, and control environmental impact for all of us. We have built a facility that remains a model for the industry. Housed in a single building that covers four and one-third acres, the central focus is our treating equipment and lumber handling system.

The treating equipment includes the industry’s largest pumps, which enable us to produce a lightweight product in 90 minutes. This is achieved using 12” fill lines moving a work solution at rates up to 8000 GPM. These pressure pumps can reach 175 psi in less than three minutes at 600 GPM. This closed loop system allows complete cylinder exchange in less than five minutes and incorporates a unique elevated drip pan system.

Madison’s 180,000 square foot building is the world’s largest wood treating facility in terms of physical size and treating capacity. The floor contains over 5,000 cubic yards of concrete at 6,000 PSI with fiber mesh. It has eight trailer



loads of steel reinforcement and is a minimum of 8” thick. The building shell consists of 33 trailer loads of steel. It has a 30 pound snow load and an 80 MPH wind load with no tributary load reductions allowed. Ventilation is provided by eight roof fans that allow for a complete air exchange every fifteen minutes. Madison also has two remanufacturing plants capable of custom milling a variety of products. The technology and environmental controls we employ eliminate all concern of ground contamination.

State of the art controls and attention to detail make our facility a model for the future.



PEOPLE

“Customer satisfaction is the ultimate goal of all employees”

At Madison Wood, our focus on high-quality products would mean nothing if customer service was less than top-notch.

We emphasize timely, personal service. Our staff has the product knowledge required to inform, educate and satisfy the needs of each and every customer. We have over 70 employees representing over 600 years of combined service. The employees understand our desire to be the best and know the ultimate goal is customer satisfaction. Doing things right and staying on top of details are high priorities. Our inside sales representatives are located at the treating plant which allows them to interact with all employees and communicate any comments or requests that they may receive from customers.



Each employee, no matter what their job, is committed to producing quality products and providing quality service. Most of our business comes from repeat customers with whom we have long-lasting relationships. When you become a customer, we make it our business to keep you as a customer; the quality of our product and prompt service grow our business by growing your business.

Our dedicated personnel work as a team to provide you with the finest treated lumber available.



PRODUCT

“Delivering the highest quality product”

Madison Wood’s commitment is to deliver the highest quality product at a reasonable price. We deal only with mills that consistently produce above average wood. We insist that trucks delivering the lumber be tarped and strapped. Every load is checked for moisture content and grade compliance.



Lumber

Once inspected, lumber is immediately stored indoors. Standard metal bands are replaced with synthetic ones that snugly secure bundles with less damage to the wood. A hydraulic squeezer then squares the bundles for better handling and more attractive appearance on the retail yard.



Samples taken from each charge are analyzed to ensure consistent quality of the treatment. Tarpred trucks, indoor storage, multiple inspections, automated handling equipment, and consistent treatment practices are all measures that ensure customers get bright, freshly processed material on every order.



All of our wood is treated with mold inhibitor as well as preservative. We also provide wood that is dried after treatment via two propane powered dry kilns. All dried-after-treatment material is covered with a weather-resistant wrapping.

We stock a full line of treated southern yellow pine, #1 and #2 dimension, timbers, and decking. Kiln drying is optional.

Fence Posts

Our line of pressure treated pine fence posts are cut to lengths of 7', 8', 10', and 12' ranging in diameter from 3" to over 8". After our raw material is debarked, cut to length and peeled, it is electronically scanned for diameter accuracy and sorted into the corresponding bay. The posts are then counted, bundled and labeled before placement on our 10 acres of storage space. Our product is allowed to season for a period of time depending on post size and weather conditions. Once the post is dry it can then be treated and made ready for shipment.

Our normal in-stock items include round, half-round, faced and sharpened posts. Special cuts are available upon request.



The Future

“We Pledge to remain at the forefront of customer service and quality products”

For over 50 years Madison Wood has been producing the highest quality treated wood products available. Our commitment to quality, safety and environmentally sound production practice has made us one of the largest wood treaters in the world.

We pledge to continue that commitment through constant evaluation of material and treating methods for years to come. We will remain at the forefront of our industry, constantly striving to improve our product line while increasing your bottom line.

We will continue to build on our reputation as a state-of-the-art wood treater, and always provide the personal service our customers expect.

We invite you to visit our facilities and talk with our representatives. Find out first hand what makes Madison Wood products the finest quality preserved wood available, and how we can help you with your business.



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